

Quality
Guaranteed.



**CORPORATE PRINTER
COPIER SUPPLIES**

Unit 13, Meadowbrook Business Estate, Jacaranda Avenue, Olivedale, Randburg
Tel: 0861 copier (267437), Fax: 011 462 1091
Web: www.cpcs.co.za

CPCS supplies OEM Quality Toners

Our Supplier has been producing sophisticated toners and developers for 20 years and is a proven toner supplier to the OEMs. Through these OEM relationships they have developed the formulations and testing methods which ensure premium performance in your copiers, printers, mfps and wide format equipment. Their team of R&D, Production, Marketing and Sales Professionals work together to provide a complete solution to our customers.

OEM Analysis

OEM toner properties are measured analytically using multiple instruments. Using Fourier Transform



Infrared Spectroscopy (FTIR) technology, our supplier's Chemists can obtain a chemical fingerprint of the OEM toner. A differential scanning calorimeter (DSC) is used to determine the melt point of the toner. Coulter counter are used to precisely measure the particle size of the toner. These and other instruments are used to assure the physical properties of CPCS toner are matched to the OEM product



Raw Material Vendor Relationships

Our suppliers relationships with raw material vendors are just as important as those with our customers. Strong relationships with these vendors ensure quality raw materials on a consistent basis. Our suppliers chemists work directly with vendors to develop advanced custom resin systems.

Machine Testing Laboratory



Toner formulations are developed in our suppliers lab which are equipped with over 150 machines which are dedicated to product development and quality assurance testing. The toner development process allows their team to learn valuable information about the machines' toner systems. Toners are tested for the life of the machine components (ie. developer, starter and photoreceptor). OEM toner is benchmarked to evaluate its

performance. Every lot of toner is tested before shipment. Formulations include critical components needed for optimal machine performance. Toner tests include: taber testing to check fusing properties, yield, background development, resolution, density, waste toner, compatibility with OEM and cartridge fit and function.



Quality Guaranteed

CPCS toner is formulated to perform the same as the OEM toner. CPCS toner will not impact the operation, reliability, performance or robustness of a properly maintained machine. Each lot of toner undergoes numerous quality tests during the manufacture of the product.

Every lot of finished toner is machine tested to assure perfect performance. CPCS toner products are designed and manufactured to give you the optimum output that your machine was originally designed to produce. CPCS guarantees 100% forward and reverse compatibility with OEM toners. CPCS warrants that its products will be free from manufacturing defects for a period of 12 months from the date of purchase. New machine warranty requirements are met when CPCS products are installed and used according to CPCS and machine manufacturer's instructions.



Supplier Associations Membership



Member of the Society for Imaging Science and Technology



Member of the American Society for Testing and Materials



Member of the American Chemical Society



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Why partner with CPCS for your toner supplies?

Quality

CPCS toners provide the same print quality as the OEM. Raw materials are carefully chosen to perfect toner performance and quality.

Savings

CPCS toners provide true cost savings to dealers by offering the same OEM quality at a better value.

Manufacturing

CPCS toners are formulated and manufactured at a factory in the USA, where there is complete control of the toner development, manufacturing and filling process.

Technical Support

Our manufacturers work closely with Service Engineers and provide technical support as needed.

Experience

Our manufacturer has developed and sold quality toners to OEMs, distributors and authorized dealers since 1991.

CPCS is an Authorized Distributor.

Our Supplier has worked closely with customers for many years to develop toners so they “know” toner inside and out. No other copier toner manufacturer has the formulation experience and technical support you can depend on.

CPCS toner:

Formulated in the USA

Manufactured in the USA

Developed with the support of trained Service Engineers

Undergoes comprehensive toner testing and strict approval process

Backed by a 100% Satisfaction Guarantee



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- **Why should you use compatible toner from CPCS?**

If you want to reduce your supplies costs, you must consider using compatible supplies for your cost per copy machine base. OEM toner is too expensive. You need an alternative toner that performs the same as OEM, but costs less.

- **How is CPCS toner formulated?**

CPCS toner formulations are based on information gathered by analytical and machine testing of the OEM. Raw materials such as resins, charge control agents and post additives are selected to optimize charge stability, flow, cleaning, waste levels, yield, density and line resolution. Our supplier has hundreds of formulations, each one customized to the machine for which it is designed.

- **Is CPCS toner tested prior to shipment?**

Yes, in addition to analytical testing during the manufacturing process of the toner, every lot of toner is machine tested before shipment. Our Quality Certification process ensures that you receive high quality toner consistently.

- **Will using CPCS toners void my machine warranty?**

No, this tactic used by some machine representatives is illegal. No machine manufacturer or dealer can force or require their customer to use its supplies exclusively.

- **Is CPCS toner Guaranteed?**

Yes, CPCS stands proudly behind its products 100%.



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